

# IR Focus Monthly KPI (2020.10)



## Individual Money Service Business



## Payment Service Business



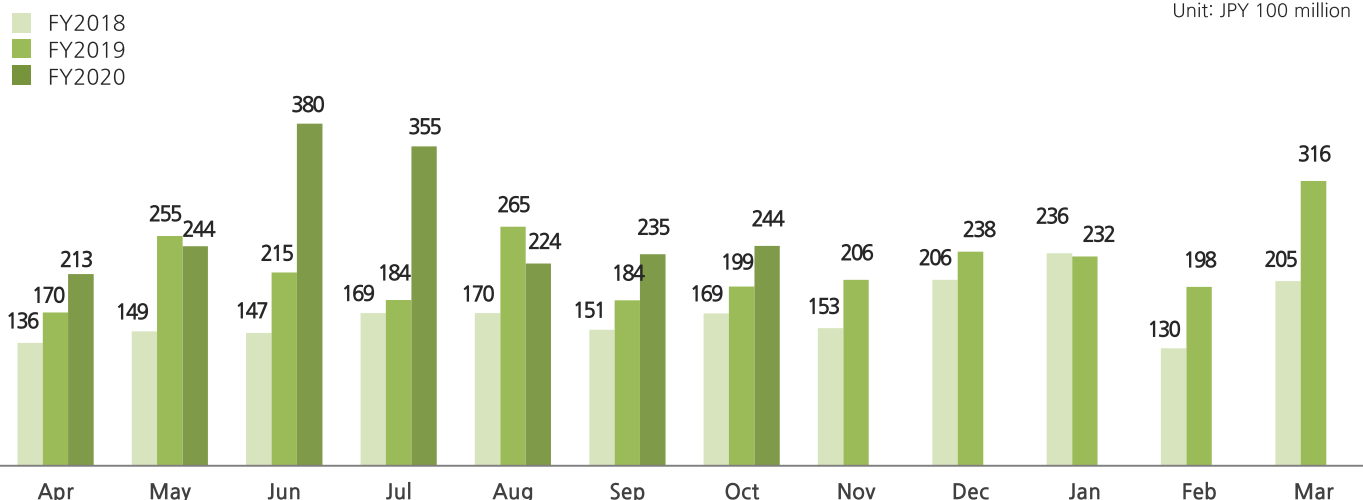
## Corporate Support Business



## Individual Money Service Business(International Money Transfer)

### ● International Money Transfer Amount

Unit: JPY 100 million

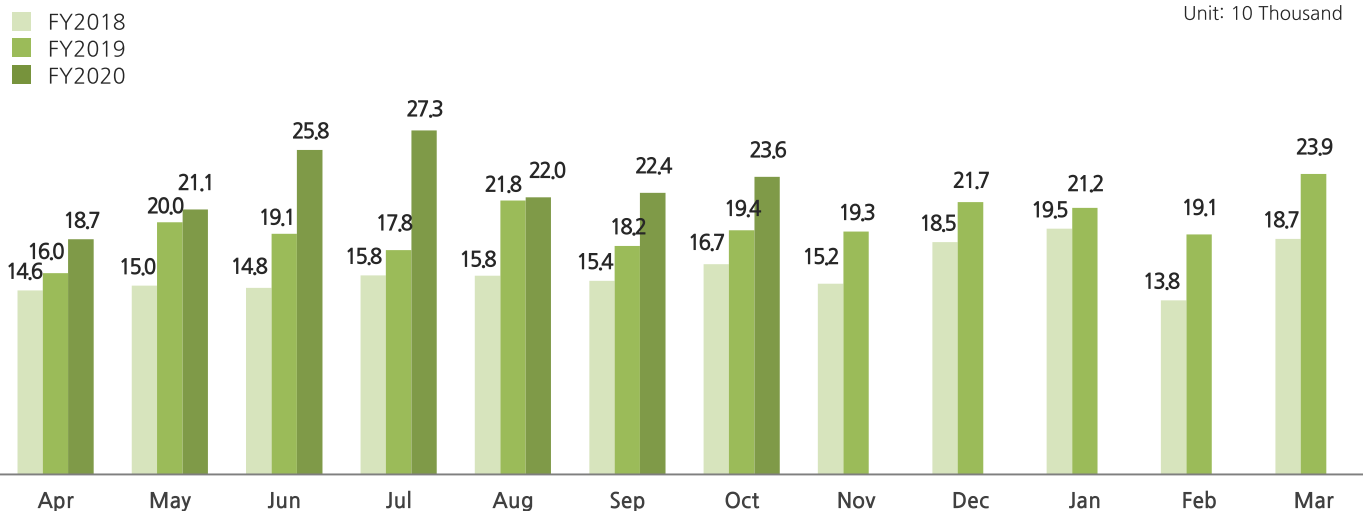


#### Year on Year

	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY2019	+25%	+71%	+46%	+9%	+57%	+22%	+18%	+35%	+15%	-2%	+52%	+54%
FY2020	+25%	-5%	+77%	+93%	-15%	+28%	+23%					

### ● Number of International Money Transfer

Unit: 10 Thousand



#### Year on Year

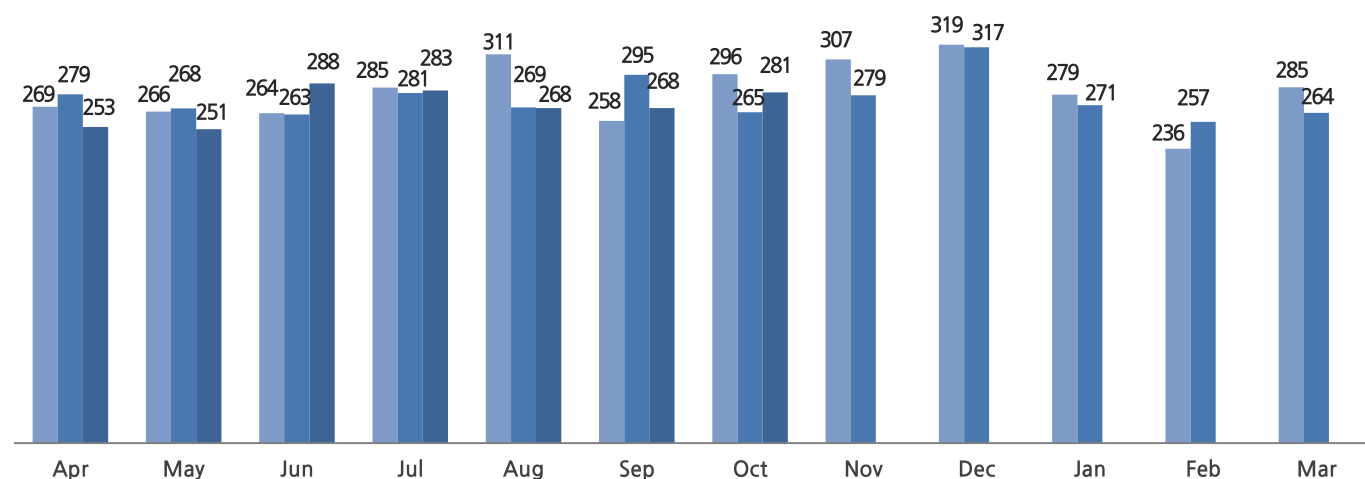
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY2019	+9%	+34%	+29%	+13%	+38%	+18%	+16%	+27%	+17%	+8%	+38%	+28%
FY2020	+17%	+5%	+35%	+53%	+1%	+23%	+22%					

# Payment Service Business

## ● Processing Volume

Unit: JPY 100 million

■ FY2018  
■ FY2019  
■ FY2020



### Year on Year

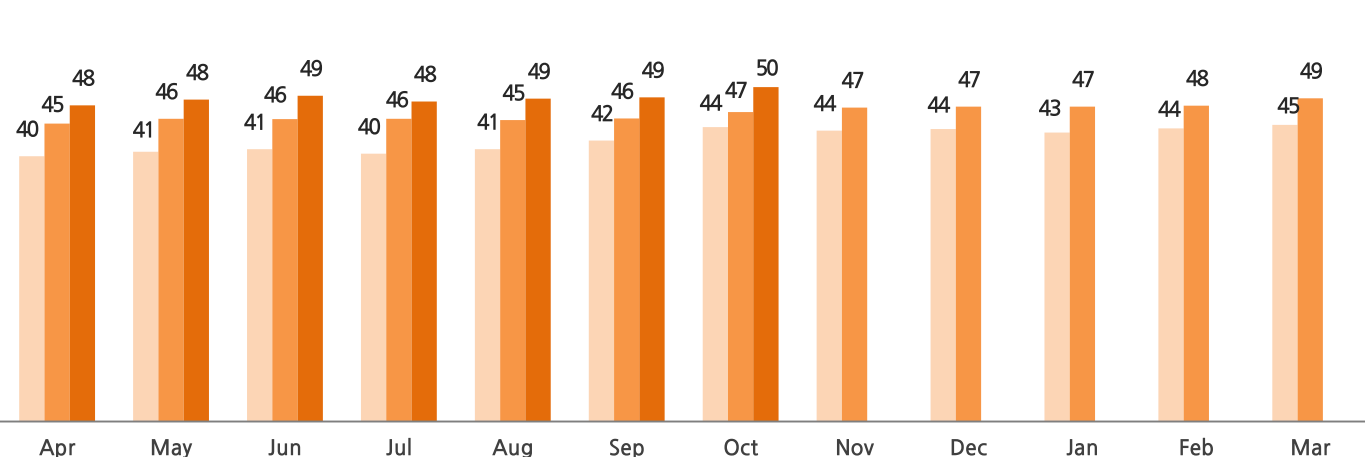
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY2019	+4%	+1%	0%	-2%	-14%	+14%	-10%	-9%	-1%	-3%	+9%	-7%
FY2020	-9%	-6%	+9%	+1%	0%	-9%	+6%					

# Corporate Support Business

## ● Cloud Product Sales(Monthly usage)

Unit: JPY million

■ FY2018  
■ FY2019  
■ FY2020



### Year on Year

	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY2019	+12%	+12%	+11%	+13%	+11%	+8%	+5%	+8%	+8%	+9%	+8%	+9%
FY2020	+6%	+6%	+8%	+6%	+7%	+7%	+8%					

\*The calculation method for Cloud Product Sales has been changed since May 2020, FY2018-2019 performance has been revised retroactively.

## IR Contacts

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